

CHP - On time and on budget delivery record

"The transport industry is going through radical change and many companies are depending more and more on technological solutions to help manage their ledgers.... CHP Consulting demonstrated the ability to provide the decision maker with the data necessary to increase productivity, competitiveness and profitability.

.....Patrick Sheedy Media & PR Director, ITM

FOR THE PAST TWO DECADES, CHP Consulting has provided software and consultancy solutions to the asset finance industry, enabling the implementation of business transformation projects. Its flagship software solution, ALFA Systems, provides integrated lifecycle support for the sale, administration and accounting of a wide variety of finance products. ALFA is a fully scalable, enterprise-wide solution for the finance industry, providing end-to-end integration, flexible sales channel support and workflow automation.

Thanks to a global presence, with more than 170 employees worldwide, and experience of more than 30 successful implementations of ALFA Systems – financing five million assets for leading blue-chip clients – CHP is uniquely positioned to deliver both class-leading software and efficient business change.

In the transport industry, CHP Consulting has vast experience in consultancy projects and systems implementations for dedicated automotive finance companies and large finance corporations with a vehicle fleet subdivision. Its consultants – while possessing technology, process analysis and project management expertise – are also fully versed in the particular demands of vehicle finance and fleet management operations.

Experience gained from providing the ALFA automotive solution to organisations such as Lombard, Leasedrive, RCI Financial Services and National Australia Group, has enabled CHP to fine-tune its services and anticipate the ever-changing demands of clients. To create the best and most appropriate systems for utilising and managing key assets, the vehicle finance industry requires continually more complex and sophisticated solutions.

CHP focuses on long-term, mutually beneficial relationships with clients and key data suppliers. Industry-leading software and in-depth industry experience allow the company to maintain an exceptional record of successful delivery and project management.

The integrated workflow system that features in the ALFA automotive solution is flexible enough to serve fleets ranging from single units to thousands of vehicles, and enables the identification and seamless execution of optimal processes in any market. All aspects of vehicle finance are covered by the ALFA automotive solution: quotations, sales support, and credit risk/management; acquisition and demonstrators; billing and invoicing, informal/formal extensions, early termination, asset disposal, SMR, specialist services and administration.

CHP Consulting takes businesses to higher levels of value-added service delivery while managing internal risk, accounting and reporting simultaneously. With a global reach, industry-specific knowledge and experience in all phases of asset management and business transformation projects, CHP provides the decision maker with the data necessary to increase productivity, competitiveness and profitability. As a sign of its commitment to exceptional service, CHP can report a remarkable 100 per cent



Andrew Denton, Sales and Marketing Director, CHP

time and budget delivery record across all areas of business.

Andrew Denton, CHP's Sales and Marketing Director, notes, "CHP has based its entire framework for providing software solutions and consultancy services to asset finance companies on a thorough examination of customer needs. We then deploy the most appropriate products based on these needs, and support those products with our staff of committed consultants, all of whom are asset finance professionals."

Denton adds, "CHP has always prided itself on its willingness to take on the most complex and challenging assignments in the automotive sector - even those on a global scale. We will provide start-to-finish support, from initial strategy development through to implementation and full operation. We believe this full-scale approach across a wide spectrum of service offerings sets the company apart from its competitors."

CHP Consulting recently extended the functional coverage of ALFA Systems with the introduction of ALFA Wholesale, a new module dedicated to wholesale finance. The module provides support for all asset types, as well as specialised functionality to support the motor business, such as integration with external asset guides.

Automated asset upload capabilities, the ability to create and manage multiple interest rate and fee structures and real-time credit line monitoring all combine to make ALFA Wholesale a complete wholesale finance solution.

With customised web views for both internal and external users, the system delivers the sophisticated business processes that surround wholesale finance seamlessly to all parties, in a simple interface with real-time data.

External users - such as dealers, distributors and auditors - can access ALFA Wholesale from anywhere, view their inventories, and quickly and easily manage transactions associated with their accounts, thereby reducing or eliminating entirely the need for costly manual processes and resources.

